

जवाहरलाल नेहरू पोर्ट ट्रस्ट JAWAHARLAL NEHRU PORT TRUST

ISO 9001 : 2015 ISO 14001: 2015 ISO 27001 : 2013 OHSAS 18001:2007

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TRADE NOTICE

JNP/Fin/Rev.CT/2019-20//1/39

24.10.2019

Sub: Trade Notice Chabahar Port Discounts in VRC & CRC for handling of containers/cargo from/to Shahid Beheshti Port, Chabahar.

In order to encourage the shipping lines to call vessels at Shahid Beheshti Port, Chabahar, Jawaharlal Nehru Port Trust (JNPT) is extending following discounts for a period of one year from the date of issue of the Trade Notice, subject to compliance of conditions stipulated in the attached S.O.P.:

- a) JNPT extends 40% discount on Vessel Related Charges (VRC) for all Terminals (except berth hire in case of NSIGT/BMCTPL) on proportionate basis subject to loading of minimum 50 TUEs/5000 MT (exports) on a vessel for handling container/cargo from/to Shahid Beheshti Port, Chabahar and 40% discount on Cargo Related Charges (CRC) for the containers (Import and exports) handled at JNPCT for Shahid Beheshti Port, Chabahar.
- b) NSIGT/BMCTPL extends 40% discount on berth hire charges also (part of VRC) on proportionate basis subject to loading of minimum 50 TEUs/5000 MT (exports) on a vessel for handling container/cargo from/to Shahid Beheshti Port, Chabahar.
- c) NSIGT/BMCTPL extends 40% discount on Cargo Related Charges (CRC) for the containers (Import and exports) handled for Shahid Beheshti Port, Chabahar.
- d) GTI also extends 40% discount on Cargo Related Charges (CRC) in case they handle containers (Import and exports) in future for Shahid Baheshti Port, Chabahar since currently they cannot handle containers to/from Chabahar as per Trade restrictions.

All Shipping Lines/Agencies are requested to take note of the above.

Chief Manager Finance i/c

Copy to:

1.All Shipping lines, MANSA, CSLA

2. All HOD

3. Chief Commissioner of Customs, JNCH,

4. PS to Chairman

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Standard Operating procedure (SOP) for discounts to be offered for vessels handled at JN Port terminals to/from Shahid Beheshti Port, Chabahar.

- Currently there are no separate Port codes available for Shahid Beheshti and Shahid
 Kalantari ports. Only one code is available for Chabahar (ZBR). Hence two separate common
 codes need to be created in the system by all Terminals. JNPT has created two codes with
 Port code as IRZBB for Shahid Beheshti Port and IRZBK for Shahid Kalantari Port. All
 Terminals to need to create the same codes. All shipping lines will be advised to use these
 codes in order to segregate cargo between these two ports and identify cargo handled for
 Shahid Beheshti Port.
- As on date only two services are operated from JN Port for Chabahar, Iran namely ESPAD
 operated at JNPCT and IRISIL operated at NSICT. Presently no service is operated at GTI,
 NSIGT and BMCTPL.

3. Vessel Related Charges (VRC):

a) As per the Office Order dtd. 13.06.2019 received from Ministry, 40% discount to be offered on the proportionate basis subject to vessel loading at least 50 TEUs or 5000 MT cargo from JNPT to Shahid Beheshti Port.

Presently VRC is calculated on the basis of GRT of the vessel. So it is not possible to arrive at discount which need to be offered for number of TEUs loaded for Shahid Beheshti Port i.e. how much discount to be offered for loading of 50 TEUs (exports) on a vessel. Hence the following procedure is to be adopted for calculating discounts in VRC:

- Consider total capacity of vessel in terms of TEUs for which total VRC is applicable.
 Then calculate the proportionate volume loaded on the vessel for Shahid Beheshti Port.
- ii) The total capacity of the vessel is to be declared by the vessel Operator.

For example:

The total capacity of the vessel - 1000 TEUs.

Total VRC amount applicable for that vessel - Rs.10, 00,000/-

Then VRC per TEU will be - Rs.1000/-

For 50 TEUs VRC will be - Rs. 50,000/-

40% discount to be offered will be - Rs. 20,000/-

Hence VRC payable by Vessel Operator will be Rs. 9, 80,000/-

b) After completion of the vessel, the respective Terminal will submit the list of laden containers/Bulk Cargo loaded (exports) for Shahid Beheshti Port to the vessel Operator. The vessel Operator will get the certification from the IPGL/IPGCFZ that these containers/cargo is meant for Shahid Beheshti Port and submit the same to the Marine Department with copy to Terminals.

The Marine department of JNPT will then forward the same to Finance for offering the proportionate discount to the vessel Operator based on the volume.

Finance Dept will issue credit note towards 40% discount on VRC to the concerned Vessel Operator based on the report submitted by the Marine department.

- c) JNPCT will offer 40% discount on VRC for all container Terminals (except berth hire in case of NSIGT/BMCTPL) on proportionate basis subject to loading of minimum 50 TEUs (exports) on a vessel.
- d) NSIGT/BMCT will offer 40% discount on berth hire charges (part of VRC) on proportionate basis subject to loading of minimum 50 TEUs (exports) on a vessel. This discounted amount will be deducted from the total Revenue for the purpose of revenue sharing payable to JNPT as per respective concessional agreements.
- e) Applicable discount will be given by JNPT on total VRC (on all 4 components ie Berth hire, Port dues, Pilotage & MBPT dues). In case of BMCTPL & NSIGT the rebate on berth hire charges to be extended by them. Discount offered on MBPT dues to be recovered from MBPT payments by Finance.
- f) Similarly for Bulk cargo loading 5000 MT or more, then 40% discount will be extended as per procedure indicated at para b above on proportionate basis.

For example:

Total capacity of vessel - 50,000 MT

Total VRC charges - Rs.10, 00,000 /
VRC per MT - Rs.20/
VRC for 5000 MT - Rs.100, 000/
Discount to be offered on VRC @40% - 40,000/
Net VRC payable by Vessel Operator - Rs. 9, 60,000/-

 The Discounts on VRC will be applicable for vessels handled at all Terminals ie JNPCT, NSICT, NSIGT, GTI and BMCTPL subject to loading of minimum 50 TEUs (exports) except liquid cargo vessels.

5. Cargo Related Charges (CRC):

- a) The concession for coastal containers is being given only for 'Vessel to Yard' activity or yard to Vessel activates. Since the discounts proposed for Shahid Beheshti Port is to be in line with coastal containers, the similar practice on CRC discount will be applicable. ie. 'Vessel to Yard or Yard to Vessel' activity only.
- b) 40% discount on CRC (i.e. from Vessel to Yard or Yard to Vessel activity) to be given upfront by all Terminals of JN Port (except NSICT) for all laden containers handled (imports and exports) for Shahid Beheshti Port. All Terminals need to make provision in their billing system to extend discount on CRC at the time of raising invoice for CRC itself. Alternatively Invoice need to be raised for the full charges and credit note to be given on the same day.
- c) In respect of import containers which are received from Shahid Beheshti Port, IPGL/IPGCFZ will certify the load list and the same is to be submitted by Vessel Operator along with IAL to the Terminals. Based on which the discounts on CRC for Import containers to be extended by the respective Terminal.
- d) In respect of export containers, discount to be extended upfront based on declaration made by Vessel Operator in EAL to the Terminals after sailing of vessel. However the same to be certified by IPGL/IPGCFZ that all containers are meant for Shahid Beheshti Port only. In case of any discrepancy, then IPGL need to recover the discount extended by JNPT from the concerned agency and pay back to JNPT.
- e) JNPCT will offer 40% discount on CRC for the containers (Import and exports) handled at JNPCT for Shahid Beheshti Port, Chabahar.
- f) Similarly NSIGT/BMCTPL/GTI will offer 40% discount on CRC for the containers (Import and exports) handled for Shahid Beheshti Port, Chabahar. This discounted amount will be deducted from the total Revenue for the purpose of revenue sharing payable to JNPT as per respective concessional agreements.
- In case of Bulk cargo, 40% discount will be applicable on CRC i.e. Warfage charges for cargo handled at JNPT and the same will be given upfront.
- No discounts applicable for EMPTY containers handled for Shahid Beheshti Port (either discharge or load).

- No discounts applicable for Transshipment containers at Shahid Beheshti Port, however discounts are applicable for transshipment containers to / from Afghanistan and CIS countries.
- 9. No discounts (VRC&CRC) will be applicable for Liquid vessels/ cargo.
- 10. Discounts are applicable for all types of laden containers i.e. Normal, Hazardous, ODC
- 11. The discounts on VRC & CRC will be applicable for a period of one year from the date of issue of Trade Notice.