

JAWAHARLAL NEHRU PORT TRUST  
TRAFFIC DEPARTMENT

TENDER NO. JNP/T/BT/SWB-CB/2021-22/T-03 dated 04.02.2022

**GLOBAL INVITATION OF REQUEST FOR QUALIFICATION AND  
REQUEST FOR PROPOSAL (Single stage- Two cover)**

for

Selection of Operator for the project of " **Upgradation, Equipping, Operation, Maintenance and Transfer of Shallow Water Berth (SWB) facility and newly constructed Coastal Berth (CB) through Public Private Partnership (PPP) in Jawaharlal Nehru Port**" for a concession period of 30 years.

Jawaharlal Nehru Port Trust (JNPT) invites application from interested parties (Applicants) in accordance with the Request For Qualification (RFQ) and Request for Proposal (RFP) documents in order to selection of the operator , subject to national security clearance.

RFQ and RFP documents may be obtained on payment of INR 1,73,000/- (Rupees One lakh and Seventy Three Thousand Only) by way of demand draft (nonrefundable) drawn in favour of "Jawaharlal Nehru Port Trust" payable at Mumbai or Navi Mumbai or direct payment to JNPT'S Bank account.

The RFQ & RFP documents can also be downloaded from JNP website [www.jnport.gov.in](http://www.jnport.gov.in), such Applicants shall submit the cost of the documents in the manner specified in the document on or before Pre-Application Conference for those who are attending Pre-Application Conference, or on or before Application Due Date in a separate envelope.

The detailed programme is as follows :

Down loading of RFP &RFQ Document.	February 4, 2022 to April 5, 2022 up to 1500
Last date of receiving queries /clarification	1st March 2022 up to 1700 Hrs
Pre Proposal Conference	7th March 2022 at 1100 Hrs
Proposal due date (PDD)	5th April 2022 upto 1500 Hrs
Opening of Proposals (RFQ)	5th April 2022 at 1530 Hrs
Contact Person	Chief Manager (Traffic) Jawaharlal Nehru Port Trust Administration Building, Sheva Navi, Mumbai 400 707 Maharashtra India Phone no : +91-22-67814191 Mob: 9526062433 Fax no : 091-22-27244277 Email : <a href="mailto:cmt@jnport.gov.in">cmt@jnport.gov.in</a>

CHIEF MANAGER (TRAFFIC)

## **Brief description of Bidding Process**

1. The Authority has adopted a single-stage two cover system bidding process (referred to as the “**Bidding Process**”) for selection of the Bidder for award of the Project. This single stage shall comprise of two submissions, ‘**Submission 1: Request for Qualification**’ and ‘**Submission 2: Request for Proposal**’.

Eligibility and qualification of the Bidder will be first examined based on the details submitted under Submission -1(RFQ). Qualification will be made with respect to eligibility and qualifications criteria prescribed in this RFQ document.

Submission 2 is the Bid Proposal as per RFP document. Only those bidders who are qualified will be considered for opening of submission 2. Bid proposal shall contain bid parameters, Royalty to be quoted by Bidders bid security, DCA etc.

2. Sealing and Marking of Applications

The applicant shall submit the Submission 1 and Submission 2 in two separate sealed covers / envelops and to be marked as per RFQ and RFP document respectively.

Both the sealed covers / envelops for Submission 1 and Submission 2 shall be put inside a single sealed cover/envelop and shall be marked as given below:-

“Application for Qualification/Proposal: “Upgradation, Equipping, Operation, Maintenance and Transfer of Shallow Water Berth (SWB) facility and newly constructed Coastal Berth (CB) through Public Private Partnership (PPP) mode” and shall clearly indicate the name and address of the Applicant. In addition, the Application Due Date should be indicated on the right hand corner of the envelope.

3. RFQ document and RFP document may be obtained on payment of an amount of Rs. 1,73,000 (Rs. One lakh seventy-three thousand only) by way of demand draft (nonrefundable) drawn in favour of "Jawaharlal Nehru Port Trust" payable at Mumbai or Navi Mumbai, on any working day between 1000 hrs to 1700 hrs from February 04 , 2022 to April 05 , 2022 1500 Hrs from Sheva, Navi Mumbai office of JNPT.

The RFQ & RFP document can also be downloaded from JNPT website [www.jnport.gov.in](http://www.jnport.gov.in), such Applicants shall submit the cost of the document in the manner specified in the document on or before Pre-Application Conference for those who are attending Pre-Application Conference, or on or before Application Due Date in a separate envelope.

Alternatively, the Cost of Tender Document can also be deposited directly in JNPT’S Bank account as per details given below;

Bank Name: State Bank of India, PUB Sheva  
SB A/C No. : 10072950169  
IFSC CODE : SBIN0007491  
MICR Code : 400002122

4. The Bidders would be required to furnish all the information specified in the RFQ & RFP. The Bid shall be valid for a period of not less than 180 (One Hundred Eighty) days from the Bid Due Date.
5. The Bidding Documents include the Draft Concession Agreement (“DCA”) for the Project. The aforesaid documents and any addenda issued subsequent to this RFQ/RFP Document,

will be deemed to form part of the Bidding Documents. DCA and detailed feasibility reports of the projects will be issued after receiving cost of RFQ document and RFP document i.e Rs.1,73,000 (Rs. One lakh seventy-three thousand only)

6. Bidder will be required to deposit, along with its Bid, a Bid security as per the provision of the RFP document.
7. During the Bid Stage, Bidders are invited to examine the Project in detail, and to carry out, at their cost, such studies as may be required for submitting their respective Bids for award of the concession including implementation of the Project. As part of the Bidding Documents, the Authority is providing DCA and other information pertaining/ relevant to the Project available with it.
8. The Bids are invited for the Project on the basis of the highest Royalty as given in the RFP document.
9. Details of the process to be followed at the Bid Stage and the terms thereof are spelt out in this RFQ and RFP.
10. Any queries or request for additional information concerning this RFQ shall be submitted in writing or by fax and e-mail to the officer designated in Clause 2.13.3 of RFQ. The envelopes/ communications shall clearly bear the following identification/ title:

"Queries/ Request for Additional Information: RFQ for "Upgradation, Equipping, Operation, Maintenance and Transfer of Shallow Water Berth (SWB) facility and newly constructed Coastal Berth (CB) through Public Private Partnership (PPP) mode".

#### 11. Schedule of Bidding Process

The Authority shall endeavour to adhere to the following schedule:

Sr. No.	Event Description	Date
1	Last date for receiving queries on RFQ & RFP	1st March 2022 up to 1700 Hrs
2	Pre-Bid Conference (common for RFQ and RFP)	7th March 2022 at 1100 Hrs
3	Authority response to queries latest by	14th April 2022 upto 1500 Hrs
4	Proposal Due Date	5th April 2022 upto 1500 Hrs
5	Opening of the Application	5th April 2022 at 1530 Hrs
6.	Opening of Bids	To be Intimated
7.	Letter of Award (LOA)	Within 15 days of Opening of Bid
8.	Validity of Bids	180 days from Bid Due Date
9.	Signing of Concession Agreement	Within 30 days of award of LOA

#### 12. Pre-Bid Conference

The date, time and venue of the Pre-Bid Conference shall be:

Date: 7th March 2022

Time: 1100 Hrs

Venue: JNPT's Mumbai Office

1502, Express Tower

Nariman Point, Mumbai- 400021, INDIA.