

INDIA PORTS GLOBAL LTD

**ADDENDUM NO.01 TO THE
REQUEST FOR QUALIFICATION (RFQ)**

FOR

**SELECTION OF STRATEGIC PARTNER FOR MANAGEMENT, OPERATION AND MAINTENANCE (THE
“MOM”) OF THE CONTAINER AND MULTIPURPOSE TERMINALS AT FIRST DEVELOPMENT PHASE OF
SHAHID BEHESHTI – CHABAHAR PORT, ISLAMIC REPUBLIC OF IRAN”**

S I N o.	Clause No	Existing Clause of the Request for Qualification	Amended Clause of the Request for Qualification
1.	Clause 1.1.1, Para 3. Page No. 1	As per the agreement, IPGL (the “ Authority ”) is required to equip and operate two terminals (a) Container of length 640 mts and (b) Multipurpose of length 600 mts at Shahid Beheshti Port at Chabahar, Islamic Republic of Iran. Accordingly, the Authority has decided to carry out the bidding process for selection of strategic private partner for Management, Operation and Maintenance (the “MOM”) of the container and multipurpose terminals at first development phase of Shahid Beheshti at Chabahar Port, Islamic Republic of Iran (the “ Project ”).	As per the agreement, IPGL (the “ Authority ”) is required to equip and operate two terminals (a) Container of length 640 mts and (b) Multipurpose of length 600 mts at Shahid Beheshti Port at Chabahar, Islamic Republic of Iran. Accordingly, the Authority has decided to carry out the bidding process for selection of private strategic partner for Management, Operation and Maintenance (the “MOM”) of the container and multipurpose terminals at first development phase of Shahid Beheshti at Chabahar Port, Islamic Republic of Iran (the “ Project ”).
2.	Clause 1.1.2. Page No. 2	The Authority shall incorporate the Project Special Purpose Vehicle (the “ SPV ”) in Iran for undertaking the Project. The selected Bidder, who undertakes to incorporate a company in Iran (the “ Operating Company ”) prior to execution of the Management agreement (the “ Operator ”) shall be responsible for Management, Operation and Maintenance of the Project for a period of 10 years under and in accordance with the provisions of the Management agreement	The Authority shall incorporate the Project Special Purpose Vehicle (the “ SPV ”) in Iran for undertaking the Project. The selected Bidder, who undertakes to incorporate a company in Iran (the “ Operating Company ”) prior to execution of the Management agreement (the “ Operator ”) shall be responsible for Management, Operation and Maintenance of the Project for a period of 10 years under and in accordance with the provisions of the Management agreement (the “ Management Agreement ”) to be entered into between the Operator and the Authority or SPV in the form provided by the Authority as part of the Bidding

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		(the “ Management Agreement ”) to be entered into between the Operator and the Authority or SPV in the form provided by the Authority as part of the Bidding Documents pursuant hereto.	Documents pursuant hereto. <u>The Operating Company shall hold a maximum of [10% (ten per cent)][‡] of the subscribed and paid up equity of the Project SPV at all times during the term of the Management Agreement.</u>																								
3.	Clause 1.2.5. Page No. 4	Generally, the Highest Bidder shall be the selected Bidder. The remaining Bidders shall be kept in reserve and may, in accordance with the process specified in the RFP, be invited to match the Bid submitted by the Highest Bidder in case such Highest Bidder withdraws or is not selected for any reason. In the event that none of the other Bidders match the Bid of the Highest Bidder, the Authority may, in its discretion, invite fresh Bids from the remaining Bidders or annul the Bidding Process, as the case may be.	Generally, the Highest Bidder shall be the selected Bidder. The remaining Bidders shall be kept in reserve and may, in accordance with the process specified in the RFP, be invited to match the Bid submitted by the Highest Bidder in case such Highest Bidder withdraws or is not selected for any reason. In the event that none of the other Bidders match the Bid of the Highest Bidder, the Authority may, in its discretion, invite fresh Bids from the remaining Bidders or annul the Bidding Process, as the case may be. <u>In this RFQ, the term “Highest Bidder” shall mean the Bidder who is seeking the lowest revenue share or lowest management fee.</u>																								
4.	Clause 1.3, Page No. 5	<table border="1" data-bbox="390 1101 1056 1352"> <thead> <tr> <th colspan="3" data-bbox="390 1101 1056 1138"><u>Qualification Stage</u></th> </tr> </thead> <tbody> <tr> <td data-bbox="390 1138 453 1227">1.</td> <td data-bbox="453 1138 846 1227">Last date for receiving queries</td> <td data-bbox="846 1138 1056 1227">24/03/2017</td> </tr> <tr> <td data-bbox="390 1227 453 1312">2.</td> <td data-bbox="453 1227 846 1312">Pre-Application Conference</td> <td data-bbox="846 1227 1056 1312">27/03/2017</td> </tr> <tr> <td data-bbox="390 1312 453 1352">3.</td> <td data-bbox="453 1312 846 1352">Authority response to</td> <td data-bbox="846 1312 1056 1352">30/03/2017</td> </tr> </tbody> </table>	<u>Qualification Stage</u>			1.	Last date for receiving queries	24/03/2017	2.	Pre-Application Conference	27/03/2017	3.	Authority response to	30/03/2017	<table border="1" data-bbox="1066 1101 1864 1352"> <thead> <tr> <th colspan="3" data-bbox="1066 1101 1864 1138"><u>Qualification Stage</u></th> </tr> </thead> <tbody> <tr> <td data-bbox="1066 1138 1129 1227">1.</td> <td data-bbox="1129 1138 1522 1227">Last date for receiving queries</td> <td data-bbox="1522 1138 1864 1227">24/03/2017</td> </tr> <tr> <td data-bbox="1066 1227 1129 1312">2.</td> <td data-bbox="1129 1227 1522 1312">Pre-Application Conference</td> <td data-bbox="1522 1227 1864 1312">27/03/2017</td> </tr> <tr> <td data-bbox="1066 1312 1129 1352">3.</td> <td data-bbox="1129 1312 1522 1352">Authority response to</td> <td data-bbox="1522 1312 1864 1352"><u>07/04/2017</u></td> </tr> </tbody> </table>	<u>Qualification Stage</u>			1.	Last date for receiving queries	24/03/2017	2.	Pre-Application Conference	27/03/2017	3.	Authority response to	<u>07/04/2017</u>
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[‡] Subject to Iranian Laws, shall be confirmed at the RFP stage.

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			queries latest by		queries latest by
		4.	Application Due Date	14/04/2017	4. Application Due Date <u>28/04/2017</u>
		5.	Announcement of short- list	Within 15 days of Application Due Date	5. Announcement of short- list Within 15 days of Application Due Date

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5.	Clause 2.2.1 (c). Page No. 7	(c) An Applicant shall not have a conflict of interest (the “ Conflict of Interest ”) that affects the Bidding Process. Any Applicant found to have a Conflict of Interest shall be disqualified. An Applicant shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:	(c) An Applicant shall not have a conflict of interest (the “ Conflict of Interest ”) that affects the Bidding Process. Any Applicant found to have a Conflict of Interest shall be disqualified. An Applicant shall be deemed to have a Conflict of Interest affecting the Bidding Process <u>or thereafter</u> , if:
6.	Clause 2.2.1 (e). Page No. 9	An Applicant, its Members or its Associate who own directly or indirectly, or are involved in the development, operations or management or in any other manner of “competing facilities” (defined as other port and logistics facilities within the region) shall disclose all business interests in such facilities	An Applicant, its Members or its Associate who own directly or indirectly, or are involved in the development, operations or management or in any other manner of “competing facilities” (defined as other port and logistics facilities within <u>the region 400 nautical miles [£]of Shahid Beheshti terminal at Chabahar Port</u>) shall disclose all business interests in such facilities. [€]
7.	Clause 2.2.2 (A)	Technical Capacity: For demonstrating technical capacity and experience (the “ Technical Capacity ”), the Applicant shall, over the each of the past 5 (five) financial years preceding the <i>Application Due Date</i> , have	Technical Capacity: For demonstrating technical capacity and experience (the “ Technical Capacity ”), the Applicant shall, over the each of the past 5 (five) financial years preceding the <i>Application Due Date</i> date of issuance of the RFQ , have
8.	Clause	Minimum handling capacity of container	Minimum handling <u>capacity of</u> container throughput per

[£]Netpas Distance 3.4 (Build 3440), should be referred for computing distances between ports.

[€]The provisions of sub-clause(e) shall not apply to Iranian ports and Iranian entities.

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	3.2.1. Page No. 24	<p>throughput per annum of 3.50 lakhs TEUs from single terminal or an aggregate handling capacity of 3.50 lakhs TEUs with minimum throughput of 1.00 lakhs TEUs per terminal per annum.</p> <p style="text-align: center;">Or</p> <p>Minimum handling capacity of berth throughput per annum of 5 lakh tones from single terminal or an aggregate handling capacity of 5 lakh tones with minimum throughput of 1.25 lakhs tones per terminal per annum.</p>	<p>annum of 3.50 1.80 lakhs TEUs from single terminal or an aggregate handling capacity of 3.50 1.80 lakhs TEUs with minimum throughput of 1.00 lakhs 0.50 thousand TEUs per terminal per annum.</p> <p style="text-align: center;">Or</p> <p>Minimum handling capacity of berth throughput per annum of 5 1.20 lakh tones from single terminal or an aggregate handling capacity of 5 1.20 lakh tones with minimum throughput of 1.25 lakhs 0.50 thousand tones per terminal per annum.</p>												
9.	Annex 1. Page No. 36		<p><u>The disclosure of business interest with competing facilities as per Clause 2.2.1 (c) (e) shall be provided as per the following for the Applicant, including each Member of the Consortium:</u></p> <p><u>Name of Applicant/ member of Consortium:</u></p> <table border="1" data-bbox="1066 1144 1906 1411"> <thead> <tr> <th data-bbox="1066 1144 1129 1193"><u>No</u></th> <th data-bbox="1129 1144 1266 1411"><u>Name and Details of the Competing</u></th> <th data-bbox="1266 1144 1350 1411"><u>Name of the Port</u></th> <th data-bbox="1350 1144 1518 1411"><u>Distance from Shahid Beheshti terminal at</u></th> <th data-bbox="1518 1144 1770 1411"><u>Business/Ownership Interest in the Competing facility</u></th> <th data-bbox="1770 1144 1906 1411"><u>Core activity being undertaken at the</u></th> </tr> </thead> <tbody> <tr> <td data-bbox="1066 1193 1129 1411">:</td> <td data-bbox="1129 1193 1266 1411"></td> <td data-bbox="1266 1193 1350 1411"></td> <td data-bbox="1350 1193 1518 1411"></td> <td data-bbox="1518 1193 1770 1411"></td> <td data-bbox="1770 1193 1906 1411"></td> </tr> </tbody> </table>	<u>No</u>	<u>Name and Details of the Competing</u>	<u>Name of the Port</u>	<u>Distance from Shahid Beheshti terminal at</u>	<u>Business/Ownership Interest in the Competing facility</u>	<u>Core activity being undertaken at the</u>	:					
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				<u>facility</u>	<u>Chabhar Port in Nautical Miles (as per Netpas Distance 3.4 (Build 3440)</u>	<u>Compe ting facility</u>

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